



# ***BUSINESS OVERVIEW***

*Commercial jet engine parts, trading and leasing*



# *Our Facility*



# *TRADEWINDS ENGINE SUPPORTS*

## CFM INT'L

✈ CFM56-3

✈ CFM56-5

✈ CFM56-7

## GE

✈ CF6-50

✈ CF6-80

✈ GE90

## PRATT & WHITNEY

✈ PW 4000

## IAE

✈ V2500

# TRADEWINDS SUPPORTS



# ***TRADEWINDS ENGINE SERVICES, LLC OVERVIEW***

- ✈ Headquartered in Coconut Creek - Florida**
- ✈ 26,000 square feet of material distribution and office space with expansion capability of an additional 26,000 square feet**
- ✈ 23 Employees with Airline, OEM, MRO and Distribution Experience**
- ✈ Tradewinds actively participates with all major inventory listing services such as:
  - ✈ Inventory Locator Service (ILS)**
  - ✈ Component Control's Stock Market**
  - ✈ Aeroxchange****
- ✈ Tradewinds is active in purchasing surplus assets.**

# *TRADEWINDS HISTORY*

- ✈ **Tradewinds Engine Services was founded in 1996 as a provider of JT8D/JT9D engine parts.**
  - ✈ We disassembled over 40 JT8D and 12 JT9D engines.
- ✈ **In 2000, Tradewinds Engine Services entered into the GE product line by purchasing several CF6-50, CF6-80 and CFM56-3 engines.**
- ✈ **In April 2004, Tradewinds was the first company to disassemble 3 new CFM56-7B Engines.**
- ✈ **In 2006, Tradewinds purchased an additional four new CFM56-5 & 7 engines.**

# *TRADEWINDS HISTORY*

- ✈ **In October of 2007, the company entered into an additional new generation engine type by purchasing its first IAE V2500 engine.**
- ✈ **In December of 2007, Tradewinds purchased four (4) serviceable CFM56-5 & 7 engines and one (1) new CFM56-7 engine.**
- ✈ **In 2008 Tradewinds purchased its fourth CF6-80C2 engine.**
- ✈ **In 2008 Tradewinds purchased two PW4462 engines.**

# *TRADEWINDS HISTORY*

- ✈ In 2009 Tradewinds purchased four new CFM56-7B engines and two CFM56-5B engines.
- ✈ In 2009 two additional V2500 engines were purchased.
- ✈ In 2010 Tradewinds purchased two V2500 engines.
- ✈ In 2010 Tradewinds purchased four CFM56-5B8/P engines.
- ✈ In 2011 Tradewinds purchased one CF6-80C2 and three V2500 engines.
- ✈ In 2012 Tradewinds entered into the business of engine stand leasing.



# *TRADEWINDS HISTORY*

- ✈ **In 2013 Tradewinds entered into a consignment agreement for six CFM56 engines with AerCap Leasing.**
- ✈ **In 2014 Tradewinds disassembled 6 additional CFM56 series engines.**
- ✈ **In April 2015 Tradewinds merged with Air France KLM to support parts requirement for both AFKLM MRO shops and to add to the existing group of companies.**
- ✈ **In total, Tradewinds has purchased 147 engines.**



# *TRADEWINDS CORE CUSTOMERS:*

- ✈ Air France
- ✈ KLM
- ✈ ST Aerospace
- ✈ China Airlines
- ✈ Delta Air Lines
- ✈ TAP Air Portugal
- ✈ Lufthansa
- ✈ Iberia Airways
- ✈ IHI
- ✈ Israel Aerospace Industries
- ✈ Turkish Airlines
- ✈ Alitalia
- ✈ CFM Materials
- ✈ EGAT
- ✈ Eagle Services
- ✈ Rolls Royce
- ✈ Lufthansa
- ✈ MTU (Hannover/Zhuhai)
- ✈ Pratt & Whitney  
(Christchurch/Shanghai/Connecticut)
- ✈ Snecma
- ✈ SR Technics
- ✈ Turkish Engine Center
- ✈ Standard Aero

# TRADEWINDS QA APPROVALS

AIRFRANCE KLM

 DELTA  
TechOps

IHI



# *TRADEWINDS STRENGTHS*

- ✈ **Extensive experience with international business.**
  - ✈ International sales represent 60% of our total revenues.
- ✈ **Over \$74 Million market value diversified engine parts inventory.**
- ✈ **Profitable since inception in 1996.**
- ✈ **Relative size enables high level of responsiveness and flexibility**
- ✈ **Strong commitment to quality as evidenced by our accreditations and quality supplier approvals**

# *TRADEWINDS STRENGTHS*

- ✈ **Fully integrated computer software system that enables the tracking of segregated inventories by general ledger coding and inventory lot management.**
- ✈ **\$400 Million aviation liability insurance policy in place.**
- ✈ **Independently audited financial statements beginning 2002.**
- ✈ **11 years partnership with our bank that includes a large line of credit to facilitate all our engine purchases.**

# *CONCLUSION*

**Tradewinds Engine Services has the resources, experience, and proven track record to provide value added services and benefits to Airlines and MRO's.**

**It is our goal to exceed our customers' expectations by:**

- ✈ Rapid response times & on-time performance**
- ✈ Streamlined operations: our relative size provides flexibility**
- ✈ Providing the highest quality assured performance and reliability**
- ✈ Continuing to deal in new generation material while expanding our leasing, trading and part sales business.**

# *Tradewinds Team*



**Mark Kreisel**, Managing Director  
kreisel@tesllc.aero



**Steve Radotic**, Executive VP  
sradotic@tesllc.aero



**Greg Hartenhoff**, CFO/GM  
ghartenhoff@tesllc.aero



**Steve Gallo**, QA Manager  
sgallo@tesllc.aero



**Bill Christo**, IT Manager  
bchristo@tesllc.aero



**Aurélie Kergoat**, Project Manager  
akergoat@tesllc.aero



# *Tradewinds Team*



**Dana DeYoung**, Sales  
ddeyoung@tesllc.aero



**Matt McLaughlin**, Sales  
mmclaughlin@tesllc.aero



**Brad Pleimann**, Sales  
bpleimann@tesllc.aero



**Camoy Williams**, Sales  
cwilliams@tesllc.aero



**Vaughan Horasan**, Repairs  
vhorasan@tesllc.aero



**Jay Hannon**, Repairs  
jhannon@tesllc.aero

***That concludes our presentation.  
Thank you for taking the time to learn more about us.  
Please visit our website for more information at  
[www.tesllc.aero](http://www.tesllc.aero)***



954-421-2510 - [sales@tesllc.aero](mailto:sales@tesllc.aero)